

Top 10 ways to win in Pennsylvania

1 Giveback

- Up to \$155 giveback per month (NEW CHOICE giveback available in all markets)

2 Food & Home Card and OTC

- Food & Home Card available on non-SNP*
- Up to \$100/month for Food & Home (CHOICE PLUS in all counties)
- Up to \$85/month for Food & Home, plus \$50/quarter for OTC (CORE HMO - not available in Berks County)
- Up to \$30/month for Food & Home, plus \$65/quarter for OTC (CHOICE in all counties)
- Food & Home monthly allowance good for groceries, rent, mortgage, and utilities
- OTC good for purchases made online, over the phone, and in store at all CVS locations
- More than 800 OTC items, including brand-name products

3 Rich dental benefits

- Up to \$7,500 in coverage annually (CHOICE PLUS in all counties)
- Up to \$6,500 in coverage annually (CORE HMO - not available in Berks County)
- Coverage for bridges, crowns, root canals, fillings, extractions, and more (varies by plan)
- No copays or coinsurance up to the annual max**
- No waiting periods
- Preventative services don't count toward the annual max

4 Competitive PPO design

- Identical in- and out-of-network cost share for specialists, hospital stays, and more
- Flat dollar copays over coinsurance on most benefits
- Coverage for dental benefits from in- and out-of-network providers

5 Responsive service Guides

- USA-based Member Service Guides
- Calls answered within 30 seconds or less***
- No time restrictions on member calls
- Try our Call & Close tool to help close more sales (call **1-800-DEVOTED**)

6 Extra drug coverage

- Generic brands of erectile dysfunction drugs
- B12 injections
- Folic acid
- Vitamin D 50,000 unit capsule

7 Wellness Bucks™

- Up to \$300 reimbursement to spend on health and wellness
- Good for fitness trackers, exercise classes, home exercise equipment, and more

8

Vision and eyewear

- FREE routine eye exam
- Money for eyeglasses or contacts

9

Low-cost hearing aids

- Flat copay for each aid to limit cost to member
- Coverage for 2 aids per year through TruHearing
- Includes first year of provider follow-up visits, batteries, and option for rechargeable hearing aids

10

No referrals on HMO

- No referrals required to see a specialist



Want more selling tips and tools?
Contact your local broker manager.



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*Not all non-SNP members qualify **Only applicable in-network ***Based on internal call center data, 80% of calls are answered in 30 seconds or less. Wait time may vary throughout the year.

Benefits and cost sharing may vary by plan. Dental coverage limitations may apply. Devoted Health is an HMO and/or PPO plan with a Medicare contract. Our D-SNPs also have contracts with State Medicaid programs. Enrollment in our plans depends on contract renewal.