# We make it easy to do business

Superior service and streamlined solutions empower our partners and their clients to get things done faster





### **Drop a ticket**

Drop a ticket in one of five ways - via Legal & General America's Partner Dashboard, MobileSuite, unique URL, third-party vendor platforms or paper application.



#### **Digital application platform**

When you drop a ticket, eligible clients will receive an email link and text notification to complete their application for life insurance online. The new online journey can be completed at home in less than 20 minutes. Customers who need help can call us with questions during business hours or let our team help them complete the application over the phone. Available in all states except New York.



#### **AppAssist**

Our AppAssist tele-application process utilizes our traditional application, which is completed over the phone in as little as 45 minutes. Let our team of in-house professionals take the application fulfillment and administrative burden off your shoulders.



#### **Accelerated underwriting**

If using either AppAssist or the new online digital application, qualified applicants may be approved faster and more conveniently with no medical exams or labs required. Applicants who do not qualify will continue seamlessly through traditional underwriting.



## **eDelivery**

Meet client expectations with digital signature, payment and delivery of their insurance policy, eDelivery reduces cycle time by two weeks and eliminates mailing costs. Clients can pay first premiums online with a credit card, PayPal® or through bank draft.



#### **Upload documents and submit checks**

Our free document uploader tool makes it easy for agencies to quickly submit scanned documents directly to us via the Partner Dashboard, ExamOne or Paperclip. Save time and money by processing checks online with Check21.



#### **Get More upsell**

39% of U.S. households say they need more life insurance\*. Help close the coverage gap by opting-in to offer increased coverage options to clients who are eligible for more coverage with no additional underwriting.



#### Online service options for agents

Agents can drop a ticket, use our web-quoting tool and access complete policy data online through our Partner Dashboard.

# Did you know?

**Customers have 24/7 access** to payment options and policy information.

#### **Customers can:**

- · update contact information, email preferences and payment information online or via phone.
- make electronic payments over the phone. Option of one-time payment or recurring auto draft payments.
- · pay via text messaging, Apple Wallet or Google Pay on their smartphone.
- · register for payment notifications through text or their smartphone wallet.
- · obtain customer service forms.

Statistic provided by the 2020 Insurance Barometer Report, Life.

Happens and LIMRA.
Legal & General America life insurance products are underwritten and issued by Banner Life Insurance Company, Urbana, MD and William Penn Life Insurance Company of New York, Garden City, NY. Banner products are distributed in 49 states and in DC. William Penn products are available exclusively in New York; Banner does not solicit business there. Automated Underwriting Program is not available in Alaska and Hawaii. Voice Signature and eDelivery for AppAssist are not available in Connecticut. For broker use only. Not for public distribution. LAA1928 20-214

