PRECISION CREDIT UNDERWRITING RATE CLASS REDUCTIONS



Success Stories

During the process of reviewing a medically underwritten case, underwriters can apply "credits" for healthy characteristics. Individuals with three or more credits may qualify for a rate class reduction.

	Female, Age 57	Female, Age 55	Male, Age 56
APPLIED FOR	\$1,000,000 Life Insurance	\$500,000 Life Insurance	\$700,000 Life Insurance
RISKS	Height: 5'4" Weight: 232	Rheumatoid Arthritis	Family history of death before age 60 from heart attack
INITIAL OFFER	TABLE 3 RISK	TABLE 2 RISK	STANDARD RISK
FAVORABLE PRECISION CREDITS ADDED	 Cholesterol/HDL ratio: 2.6 Hemoglobin A1c: 5.4 Blood Pressure average: 116/76 Serum Albumin 4.6 NTproBNP: 17 Very Favorable Risk Classifier¹ 	 Hemoglobin A1c: 5.3 Serum Albumin: 4.5 NTproBNP: 21 Blood Pressure average: 121/78 Both parents lived past age 80 Build within Preferred Plus 	 LDL: 91 NTproBNP: 27 Very Favorable Risk Classifier¹
FINAL OFFER	STANDARD	STANDARD	PREFERRED

1) Not applicable in New York.

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