



# Achieve more for your clients and you.

Our new incentive program takes generous to the next level.

**Producers can earn up to \$300 per issued Humana Achieve Medicare Supplement policy depending on the underwritten mix with the Humana Achieve Underwritten Business Bonus.**

## **Pays on all policies on the following payout schedule:**

40%-49% Underwritten	→	<b>\$50</b> per issued policy
50%-59% Underwritten	→	<b>\$100</b> per issued policy
60%-69% Underwritten	→	<b>\$200</b> per issued policy
70% + Underwritten	→	<b>\$300</b> per issued policy

**Qualify with just three approved applications – regardless of underwriting class.  
Valid October, November and December 2020.**

\*Payout excludes Guaranteed Issued in all states except for CO, FL, IN, OR, SC, TN, and WI. All business issued in CO, FL, IN, OR, SC, TN, and WI, including Guaranteed Issued cases, will be paid at the qualifying amount. Payouts will be made according to the table above but are subject to maximum permitted compensation rules for year one of a policy defined by state regulations and may be adjusted to the maximum allowed amount.

**Call your Humana upline for full product details.**

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**For Agent Use Only. Not For Public Distribution.**

Excludes underage disability applications and High Deductible Plan G. Issued cases must be specific to Humana Achieve Medicare Supplement Plans. Program period runs from 10/1/2020 to 12/31/2020. Integrity Marketing Group (INTEGRITY) has the exclusive right to change the qualifications and/or rules for this program at any time, including cancellation. All decisions by INTEGRITY regarding program and/or its cancellation are final. Humana has no obligation to sponsor or pay any of the costs of the program for any qualifying participant related to this program. Any payments related to this incentive program will be administered by Integrity Marketing Group. Agent must be actively contracted and appointed with Humana and remain in good standing with Humana throughout the duration of the contest period. Agent may be obligated to disclose compensation to clients and prospective clients. Because state laws vary, agent should be aware of and comply with applicable state compensation disclosure requirements. Reporting of compensation from this incentive program and tax implications of this incentive program are the responsibility of the agent. Except as expressly modified herein, all provisions of the Humana Producer Contract and the Humana Individual Products Producer Partnership Plan (PPP) apply to this incentive program.