



Broker commissions for 2020–2021 individual sales

Geisinger

We are pleased to announce our new commission structure for Geisinger Health Plan brokers selling individual Geisinger Marketplace health plans.

Individual business written between January 1, 2016 and June 30, 2020 is not eligible for commissions. For existing members, all individual commissions written prior to December 1, 2015 will be paid according to the commission illustrated below.

New members

- Brokers will receive a payment of **\$20 per member per month (PMPM)** for members enrolling for the first time on August 1, 2020.

Existing members

- A renewal commission of **\$10 per member per month (PMPM)** will be offered for members renewing for their second year or more

Don't forget: you must be appointed by us to sell our individual products and also possess your FFE certification.

Questions? Contact your account service representative.

Geisinger Health Plan may refer collectively to health care coverage sponsors Geisinger Health Plan, Geisinger Quality Options, Inc., and Geisinger Indemnity Insurance Company, unless otherwise noted. Geisinger Health Plan is part of Geisinger, an integrated health care delivery and coverage organization.

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