

# 2021 SALES COMMISSIONS

For All Individual Business | For Standard Agents

Capital BlueCross appreciates your partnership and we are committed to serving you and your clients with excellence. As a valued partner, you will receive competitive monthly commissions for Individual product sales and retention.

## PPACA Compliant Medical Plans

	Per Member Per Month*
Renewing Gold, Silver, Bronze, and Catastrophic (plans with issue dates prior to 1/1/2021)	\$12
New Gold, Silver, Bronze, and Catastrophic (plans effective 1/1/2021 or after)	\$20

## Dental and Vision Plans

	Percent of Premium
Dental PPO Loyalty Plan	6%
Dental PPO Care Plan	6%
Dental PPO Standard Plan	6%
Dental PPO Premium Plan	6%
Dental Select Basic	8%
Vision Essential Plan	6%

**If you have questions about sales commissions,  
please contact your preferred agent.**

**Capital BLUE** 

\*Commissions are capped at five members per family and remain the same as long as the policy is renewed each year.

Healthcare benefit programs issued or administered by Capital BlueCross and/or its subsidiaries, Capital Advantage Insurance Company®, Capital Advantage Assurance Company®, and Keystone Health Plan® Central. Independent licensees of the Blue Cross Blue Shield Association. Communications issued by Capital BlueCross in its capacity as administrator of programs and provider relations for all companies.

C-850 (10/09/20)