



Monica Martin

Director, New Business and Underwriting

Pacific Life Insurance Company

Monica.Martin@PacificLife.com

Office 949-420-7528

Mobile 434-907-5142

Monica Martin is Director of New Business & Underwriting for Pacific Life Insurance Company, overseeing the new business and underwriting functions for the Broad Market Broker General Agencies (BGAs) and Financial Institution Distribution Channels. With over 28 years of experience in life insurance, Monica began her career with First Colony Life, and held various operations and project management roles with GE Capital and Genworth before joining Pacific Life.

Monica is energized by opportunities to support business partners by improving processes and addressing new business models to drive business growth. She is passionate about team engagement and is focused on deeply understanding distribution requirements.

She has a Bachelor's of Arts degree, with a concentration in Marketing, from the University of Lynchburg and a Black Belt Certification in Business Process Improvement and Lean Transacting.

Monica and her husband live in Lynchburg, VA, and have two adult children; a son Grayson and a daughter Reagan. She enjoys working in her garden, spending time at the family cabin on the James River, and cooking new recipes.

Pacific Life is a product provider. It is not a fiduciary and therefore does not give advice or make recommendations regarding insurance or investment products.

Pacific Life Insurance Company is licensed to issue insurance products in all states except New York. Product/material availability and features may vary by state. Insurance products and their guarantees, including optional benefits and any crediting rates, are backed by the financial strength and claims-paying ability of the issuing insurance company. Look to the strength of the life insurance company with regard to such guarantees as these guarantees are not backed by the broker-dealer, insurance agency, or their affiliates from which products are purchased. Neither these entities nor their representatives make any representation or assurance regarding the claims-paying ability of the life insurance company.

Companies referenced above are not affiliated with Pacific Life Insurance Company.

Pacific Life Insurance Company's Home Office is located in Newport Beach, CA.



PACIFIC LIFE