



Sales Tools

Virtual Sales Resource Guide

In our current environment, with the health and safety concerns surrounding COVID-19, we wanted to provide resources to help you continue to generate sales and revenue. Please see below for a collection of resources from our carriers that currently allow for the use of virtual sales. Please refer to each carrier's materials/announcements for specific guidelines.

ALLIANZ

- Allianz Virtual Sales Flyer

AMERICAN EQUITY

- Carrier has no policy prohibiting virtual sales

ATHENE

- Virtual sales approval confirmed by carrier
- (Flyer Coming Soon)

EQUITRUST

- Remote Application Disclosure
- Remote Application Policy, p. 11

F&G

- F&G Video Sales Policy

GLOBAL ATLANTIC

- Carrier has no policy prohibiting virtual sales

GREAT AMERICAN

- Virtual sales approval confirmed by carrier
- Great American Flyer

LEGACY AMERICO

- Legacy Americo Flyer

LEGACY AMERITAS

- Virtual sales approval confirmed by carrier

LINCOLN

- Lincoln Flyer

NASSAU RE

- Virtual sales approval confirmed by carrier

NORTH AMERICAN

- North American Flyer

OXFORD

- Carrier has no policy prohibiting virtual sales

For details and complete rules and regulations, please consult directly with the carriers.