



## Sales Tools

## Virtual Sales Resource Guide

In our current environment, with the health and safety concerns surrounding COVID-19, we wanted to provide resources to help you continue to generate sales and revenue. Please see below for a collection of resources from our carriers that currently allow for the use of virtual sales. Please refer to each carrier's materials/announcements for specific guidelines.

### **ALLIANZ**

- Allianz Virtual Sales Flyer

### **AMERICAN EQUITY**

- Carrier has no policy prohibiting virtual sales

### **ATHENE**

- Virtual sales approval confirmed by carrier
- (Flyer Coming Soon)

### **EQUITRUST**

- Remote Application Disclosure
- Remote Application Policy, p. 11

### **F&G**

- F&G Video Sales Policy

### **GLOBAL ATLANTIC**

- Carrier has no policy prohibiting virtual sales

### **GREAT AMERICAN**

- Virtual sales approval confirmed by carrier
- Great American Flyer

### **LEGACY AMERICO**

- Legacy Americo Flyer

### **LEGACY AMERITAS**

- Virtual sales approval confirmed by carrier

### **LINCOLN**

- Lincoln Flyer

### **NASSAU RE**

- Virtual sales approval confirmed by carrier

### **NORTH AMERICAN**

- North American Flyer

### **OXFORD**

- Carrier has no policy prohibiting virtual sales

*For details and complete rules and regulations, please consult directly with the carriers.*

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