



Expand your services to better serve your clients

We designed our Orion Concierge Advisor Services Division to help our agent partners strengthen their business portfolio. To eliminate the risk of your client seeking coverage elsewhere, you must offer a full service of products. You may not specialize in a line of business or you may not be contracted to sell a specific carrier. Our experts will supplement you in those areas amplifying every opportunity.

Here's how it works

- 1. You initiate the warm lead on our website at <u>www.urlinsgroup.com/orion</u>. There are two forms required by the Center of Medicare & Medicaid that will be emailed to you upon Orion submission. They may be submitted by fax to 717-540-5628 or email at medicare@urlinsgroup.com.
 - <u>Scope of appointment</u>: Your client must initial the boxes next to the plans that they would like to learn more about and sign/date at the beneficiary line. We complete the rest.
 - <u>Permission to contact</u>: Complete it with your client's contact information. Be sure to list yourself as the referring agent.
- 2. Once received, your client will be contacted within 2 business days by one of our Medicare Enrollment Specialists. We will answer their questions, compare plans, and explore their needs before taking the application.
- 3. When we have satisfied your client's objectives, you will be notified of the success of the sale. URL Insurance Group will be the agent of record and remove the administrative burden from you. You will be compensated for generating the opportunity. Here's what you can expect:
 - \$100 per Medicare Advantage application (PA, MD, NJ, DE, WV, VA, FL, TX, NC, SC, OH and GA only)
 - \$100 per Medicare Supplement application (46 states)¹
 - \$10 per Prescription Drug Plan application (PA, MD, NJ, DE, WV, VA, FL, TX, NC, SC, OH and GA only)

Visit our website at <u>www.urlinsgroup.com/orion</u> to see how you can start saving time and money today!

¹The Orion Medicare Supplement compensation is not guaranteed if the client is under age 65, or the client is over age 80.





www.urlinsgroup.com | Phone 800.926.8875 | Fax 717.540.5628 | 500 Nationwide Drive, Harrisburg, PA 17110