



MEDICO®

PowerUP

your earnings with Medico's
CASH INCENTIVE program!

From September 1, 2017, to December 31, 2017, you can **EARN EXTRA CASH** for submitted and issued applications. The more applications submitted and policies issued, the more you'll **PowerUP** your payout! **PLUS, THERE'S NO LIMIT TO THE AMOUNT OF CASH YOU CAN EARN!**

To receive the incentive, submit a minimum of five signed applications by December 31, 2017, with policies effective no later than February 1, 2018. You'll enjoy a monthly payout of what you've earned on qualifying products, and you'll have the ability to **PowerUP** your earnings even more on new applications as you reach higher payout levels based on the cumulative total of qualifying products.

Earn extra cash by selling these qualifying products:

SUBMITTED AND ISSUED APPLICATIONS	Medicare Supplement Insurance (Underwritten)	Dental Insurance	Hospital Indemnity Insurance	Short Term Recovery Care Insurance	First Diagnosis Cancer Insurance	Medicare Supplement Insurance (Non-Underwritten)
5	\$500	\$125	\$125	\$125	\$125	\$50
6-9	\$100 per application	\$25 per application	\$25 per application	\$25 per application	\$25 per application	\$10 per application
10-14	\$125 per application	\$37.50 per application	\$37.50 per application	\$37.50 per application	\$37.50 per application	\$10 per application
15-19	\$150 per application	\$50 per application	\$50 per application	\$50 per application	\$50 per application	\$10 per application
20+	\$200 per application	\$75 per application	\$75 per application	\$75 per application	\$75 per application	\$10 per application

The PowerUP incentive is based on the number of qualifying policies submitted and issued in each category. Once you reach five, you'll PowerUP your earnings with a payout!

Example:

Earn \$3,700 when 25 Medicare Supplement underwritten policies and nine Dental policies have been submitted and issued!

- \$500 for the first five Medicare Supplement (MS) underwritten policies
- \$400 for MS underwritten policies 6-9 at \$100 each
- \$625 for MS underwritten policies 10-14 at \$125 each
- \$750 for MS underwritten policies 15-19 at \$150 each
- \$1,200 for MS underwritten policies 20-25 at \$200 each
- \$125 for the first five Dental policies
- \$100 for Dental policies 6-9 at \$25 each

\$3,700 total payout!

» POWER PLAY

Applications will also count toward Medico's GoTravel rewards program. Don't forget, with our new Dental portfolio, you can earn 2x the rewards points on top of the **PowerUP** cash incentive!*

**In accordance with program guidelines.*

Medico's PowerUP Incentive Guidelines

- Incentive is based per product, not a combination of product types.
- Signature date on qualifying policies must be no earlier than September 1, 2017, and no later than December 31, 2017, in order to qualify for the incentive.
- All policies must be issued and have an effective date no later than February 1, 2018.
- Policy incentive eligibility will be available through reports on the Medico Information Center (MIC).
- Incentive will be paid each month with your commission renewals for any policies that qualified in that month and will be paid within thirty (30) days of the effective date of qualifying policies.
- Internal Medicare Supplement policy replacements are not eligible for the incentive. Internal replacement is defined as any Medico Insurance Company, Medico Corp Life Insurance Company, or Medico Life and Health Insurance Company policy which is replaced by another Medico Insurance Company, Medico Corp Life Insurance Company, or Medico Life and Health Insurance Company policy.
- Medico Insurance Company, Medico Corp Life Insurance Company, and/or Medico Life and Health Insurance Company reserves the right to make the final decision regarding qualifications and interpretation of the guidelines or disqualifying an agent if there has been a violation of the incentive provisions or the distributor agreement. The guidelines of the incentive are subject to periodic review and may be amended, modified or terminated at the sole discretion of Medico at any time and for any reason.
- Agents must be in good standing and actively contracted with Medico Insurance Company, Medico Corp Life Insurance Company, and/or Medico Life and Health Insurance Company at time of payment to be eligible for the incentive.
- Any incentive amount received will be reported as income to the awarded agent in accordance with the rules and regulations of the Internal Revenue Service. The agent will be responsible for any taxes due.
- This incentive program is non-transferable.
- Medico Insurance Company, Medico Corp Life Insurance Company, and/or Medico Life and Health Insurance Company further reserves the right to make any final adjustments to incentive amounts previously paid, based upon policy activity, such as cancellations, that would have made the policies ineligible to begin with. All incentive decisions made by Medico are final.
- The laws of the state of Iowa shall govern the rules related to this incentive program, and agents participating in this program consent to the resolution of any disputes solely through the alternative dispute resolution procedures outlined in any agent or distributor agreement that be in place between the agent and Medico Insurance Company, Medico Corp Life Insurance Company, and/or Medico Life and Health Insurance Company.
- Any Medicare Supplement policy sold in Colorado, South Carolina, or Indiana is not eligible for incentive.
- If a qualifying policy is canceled as of the effective date after the incentive has been paid, the incentive amount paid on that policy will be charged back to the agent.

For more information, contact Agent Services at 1.800.547.2401 (Option 3).

For agent use only. Not for consumer solicitation.

Medico® is a registered trademark owned and licensed by Medico Insurance Company.

© 2017 Medico Insurance Company



MEDICO®