

# Employee Benefits Opportunities

Increase your value to your client by cross-selling; it not only increases your commissions but your client retention and provides employees with benefits they may not otherwise have access to.

We are trying to make it as easy as possible for you to cross-sell. If you have any suggestions or questions on Employee Benefits, please contact Jessica Kier at 1-800-926-8875 x123, or email [jessicak@urlinsgroup.com](mailto:jessicak@urlinsgroup.com). Thank You!

## Groups of 2-9

### Delta Dental (2-4 lives)

- [Brochure](#)
- [Rates](#)

### Delta Dental (5-99 lives)

- [Brochure](#)
- [Rates](#)

### United Concordia

- [Dental Brochure & Rates](#)
- [Vision Rider Rates](#)

### NVA Vision

- [Plans & Rates](#)

### OneAmerica (2-99 lives)

- [Voluntary Life, STD, LTD Brochure](#)
- Submit group name, location, and SIC (if known) to request rates.

### Employer-paid Life, STD, and/or LTD

- Submit a quote request.

## Groups of 10+

### Delta Dental (5-99 lives)

- [Brochure](#)
- [Rates](#)

### OneAmerica (2-99 lives)

- [Voluntary Life, STD, LTD Brochure](#)
- Submit group name, location, and SIC (if known) to request rates.

### Request a Quote


We will need the following information to provide a quote:

- Complete Census
- Current Policies
- Current Rates & Renewal Rates
- Last Invoice

*It can take up to 2 weeks for all the quotes to come back from the carriers. At that point you will be sent the best options.*



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