

You asked and we listened! SecureBlue Lower Rates August 1, 2015

Increased Producer First Year *and* New Renewal Commission Schedule



Announcing new earning opportunities with the sale of SecureBlue Medically Underwritten* Medicare Supplement Plans from Capital Advantage Insurance Company,[®] a subsidiary of Capital BlueCross.

- Reduced premiums (Plan F starting at \$129)
- Increased commissions for years 1–6 for newly enrolled contracts
- **New!** Renewal commissions now being paid for years 7–10 on new contracts
- **New!** Lifetime renewals paid on new contracts
- Plan includes Silver&Fit[®] program at no additional cost
- Payment is based on approved application with first month premium being received
- Payment is written to producer of record (no split cases)
- All producers must be appointed by Capital BlueCross and its subsidiaries and licensed by the Pennsylvania Insurance Department to be eligible for payment
- Commission payment will be made within 60 days of the effective date of the new contract

Capital BLUE

*Medically underwritten programs use specific individual information compared to industry-wide norms to determine the probability of the services that will be used.

Plan holders must be enrolled in Medicare Parts A and B.

Please refer to the SecureBlue Medicare Supplement Outline of Coverage for actual rates and costs.

Silver&Fit is a program of ASH Fitness, Inc. On behalf of Capital BlueCross, ASH Fitness, Inc. assists in the administration of this fitness program. ASH Fitness, Inc. is an independent company.

SecureBlue Medically Underwritten 2010 Standardized Medicare Supplement insurance plans are issued by Capital Advantage Insurance Company, a subsidiary of Capital BlueCross. Independent licensees of the BlueCross BlueShield Association. Communications issued by Capital BlueCross in its capacity as administrator of programs and provider relations.