



## Pennsylvania Association of Health Underwriters

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March 6, 2015

TO: PAHU Members

FR: Vince Phillips                      Shelly Bloom  
PAHU Lobbyist                      Legislative Chair

**On Tuesday April 21, your Association is inviting you to make a difference here in Pennsylvania.**

While:

- The Administration in Washington keeps changing PPACA implementation dates and rules;
- The U.S. Congress is deciding whether or not to undo PPACA's 30-hour work week as full-time and change the age rating formula, eliminate agent compensation from the Medical Loss Ratio calculation, etc. ;
- The Supreme Court is thinking about whether or not to invalidate the tax subsidy in states like PA which use the Federal exchange;

**The Pennsylvania General Assembly is considering legislation which can affect how your business operates and how you are able to help your clients.**

Look at these priority issues:

- Part of the Governor's Budget proposal would tax professional services. Will you have to charge a sales tax to your clients and be a tax collector for the state?
- PAHU insists that there be a firewall so that unlicensed Navigators, certified application counselors and "assisters" not do what licensed brokers do, sell, solicit, talk about insurance choices, and enroll people/small employers. **Do you think that they should be required to register with the Insurance Department? Shouldn't they undergo a criminal background check as brokers do?**
- There is legislation that creates a state Long-Term Council. Should not a long-term care insurance licensed broker be on that Council?

**These issues should be enough incentive for you to clear your schedule and come to Harrisburg!**

**Please return the attached registration form and  
Play a role in protecting your customers and your industry. If you are a  
GPAHU member, please coordinate with Karen Mardis  
[kwmardis@gpahu.net](mailto:kwmardis@gpahu.net) 215/771-6050**



**ATTENDEE REGISTRATION FORM**  
**PAHU Day on the Hill**  
**Pennsylvania Association of Health Underwriters**  
PA State Museum Auditorium, 3rd and North Third Street Harrisburg, PA  
**Tuesday, April 21, 2015 at 8:00 a.m.**

NAME \_\_\_\_\_

AGENCY/COMPANY \_\_\_\_\_

**HOME** ADDRESS \_\_\_\_\_

**HOME** ZIP CODE (zip plus four) \_\_\_\_\_

PHONE/FAX \_\_\_\_\_ // \_\_\_\_\_

E-MAIL \_\_\_\_\_

**Please register me as an attendee: I am a: ☐ PAHU Member ☐ Non Member**

**Please schedule appointments with my State Senator and State Representative.**

My State Representative: \_\_\_\_\_

My State Senator: \_\_\_\_\_

**Other Legislators I want to see:**

\_\_\_\_\_ /// \_\_\_\_\_ ///

**Send or Fax Your Registration Form to:**  
**Vince Phillips, PAHU Lobbyist.**  
**3610 Kent Drive, Mechanicsburg, PA 17050**  
**Phone: 717-232-0022 • Fax: 717-232-7005**  
**E-mail questions to: [xenobun@aol.com](mailto:xenobun@aol.com)**

**GPAHU attendees please**

**All GPAHU attendees: Please coordinate with Karen Mardis, [kwmardis@gpahu.net](mailto:kwmardis@gpahu.net)**  
**215/771-6050 and/or go to [www.gpahu.net](http://www.gpahu.net) to download GPAHU Day on the Hill**  
**registration and obtain information about charter bus arrangements and schedule.**

**Itinerary**

Before 8:00 a.m. Arrive at the PA State Museum  
8:00 – 8:45 a.m. Briefing on issues and on how to communicate effectively with legislators  
8:45 – 9:00 a.m. Walk to Capitol, Security Screening; Appointments begin  
9:00 - 2:00 p.m. Meetings with lawmakers, committee chairmen and others