



To 2021 and Beyond!

Reach for the stars and earn up to \$300 cash per eligible application for AARP® Medicare Supplement Insurance Plans from UnitedHealthcare®.

Earn \$100 to \$300 cash from UnitedHealthcare on commission-eligible, accepted and paid applications for AARP Medicare Supplement Plans F and G[‡] for ages 65+ that are underwritten¹ or within their Medicare supplement Open Enrollment period.²

Eligible applications must be for January 1, 2021 through March 1, 2021 plan effective dates, with applicant signature dates starting December 8, 2020, through February 28, 2021. Applicants must reside in one of the following states:

States	Application Payout
CT, CO, GA, IA, KY, MD, MO ^{††} , MS, MT, NC, NE, NM, NV, OH, OR ^{††} , TN, TX, UT, VA	\$100
AK, AZ, HI, MA, SD	\$150
DC, FL*, OK, RI, VT, WI ^{††} , WY	\$200
AL, DE, ID, IL, KS, LA, ME [†] , NH, SC*	\$250
AR, IN*, MI, NJ, PA	\$300

Take your sales to infinity and beyond! There is ***no limit*** on the number of eligible applications that can be submitted during this time period to qualify. Please view the incentive guidelines for complete details.

2021 Incentive Guidelines

[‡]In Indiana, all commission-eligible, accepted and paid Medicare Supplement plan applications are included. In Wisconsin, only commission-eligible, accepted and paid applications for the Basic Plan are included.

¹ Individuals/applicants not eligible for open enrollment or guaranteed issue are “underwritten.”

² Medicare supplement Open Enrollment period that begins on the first day of the month an individual is age 65 or older AND enrolled in Medicare Part B.

*Commission-eligible, accepted and paid Guaranteed Issue applications are included.

†Commission-eligible, accepted and paid under 65 applications are included.

AARP endorses the AARP Medicare Supplement Insurance Plans insured by UnitedHealthcare Insurance Company or an affiliate (collectively "UnitedHealthcare"). UnitedHealthcare pays royalty fees to AARP for the use of its intellectual property. These fees are used for the general purposes of AARP. AARP and its affiliates are not insurers. AARP does not employ or endorse agents, brokers or producers.

December 2020. **Confidential and proprietary information of UnitedHealth Group. For internal/agent use only. Do not distribute or reproduce any portion without the express written permission of UnitedHealth Group.**

